



## Signatory Name: Nintendo Australia Pty Limited

*The question numbers in this report refer to the numbers in the report template. Not all questions are displayed in this report.*

Status: Complete

The content in this APC Annual Report is hereby endorsed by the Chief Executive Officer, or equivalent officer of the organisation.

Yes

**5. Industry sector** (please select 1 only):

- Brand Owner / Wholesaler / Retailer
- Packaging Manufacturer
- Waste Management
- Other - Commercial Organisation
- Community Group
- Industry Association
- Government
- Raw Material Supplier
- Other:

**6. Industry type** (please select 1 only):

- Food & Beverage
- Pharmaceutical / Personal Care / Medical
- Hardware
- Homewares
- Communications / Electronics
- Clothing / Footwear / Fashion
- Chemicals / Agriculture
- Fuel
- Large Retailer
- Tobacco
- Shipping Company
- Airline
- Other:

**7. Please indicate your organisation's reporting period:**

- Financial Year: 1 July 2013 – 30 June 2014
- Calendar Year: 1 January 2014 – 31 December 2014

**8. Please indicate the entire period your accepted APC Action Plan covers (e.g. 2011-2014)**

Start Date:

End Date:

**Goal 1: Design**

**KPI 1: % of signatories with documented policies and procedures for evaluating and procuring packaging using the SPGs or equivalent.**

9. Does your company have documented policies and procedures for evaluating and procuring packaging using the SPGs or equivalent?

- Yes  No

Provide details of policies and procedures

Packaging Review Checklist  
 Environmental Policy: NP-013  
 Packaging Policy: NP-080  
 Packaging Vendor Selection Policy: NP-081  
 Green Procurement Policy: NP-082  
 Contract Management Manual: BA/CM-001M  
 Purchasing Manual: BA/PUR-001M  
 Vendor Management Manual: BA/VM-001M

10. Of the types of packaging **existing at the beginning of the reporting period**, what percentage had been reviewed using the Sustainable Packaging Guidelines (SPG) by the end of the reporting period?

%

11. Have any new types of packaging been introduced during the reporting period?

- Yes  No

12. If yes, of the **new types of packaging introduced during the reporting period**, what percentage have been reviewed using the Sustainable Packaging Guidelines (SPG) by the end of the reporting

%

13. Please indicate your progress this year towards achieving your annual targets and milestones for KPI 1

	Target: According to your Action Plan, what did you set out to do?	Actual: What did you achieve?
1.	<b>1.1</b> Review current SPG Document and Process Document	<b>1.1</b> <b>A. Achieved.</b> Documents were reviewed although completion date fell outside of this time period.
2.	<b>1.2</b> Review policies and procedures that influence packaging procurement.	<b>1.2</b> <b>A. Achieved.</b> An annual review was conducted by the Business Affairs Manager of the Packaging Policy to ensure relevance to business requirements. <b>B. Achieved.</b> An annual review/update of the Packaging Vendor Selection Policy was conducted by the Business Affairs Manager to ensure relevance to current business requirements. Both abovementioned documents were reviewed 5th May 2014 and are in alignment with current business practices.

3.	<p><b>1.3</b> Assess new product lines and products with changed packaging.</p>	<p><b>1.3</b>  <b>A. Achieved.</b> Packaging Review Checklists were completed for the following new products including: Nintendo 2DS Red and Blue and Carry Case (Oct 2013) and MarioKart 8 WiiU Limited Edition (May 2014).  New Nintendo 3DS software was also reviewed: Kid Icarus Uprising (Oct 13) and Legend of Zelda - A link between Worlds (Jan 14).  New Wii U software reviewed: Wii U Party U (Oct 13), Wii U Super Mario 3D World (Dec 13) and Sonic Lost World - Deadly Six Edition (Oct 13).  The Nintendo 3DS software - Legend of Zelda also used reflectacoat laminate as part of the packaging, which was assessed when the checklist was completed.</p>
4.	<p><b>1.4</b> Conduct formal review of packaging group materials.</p>	<p><b>1.4 Achieved.</b> A review of packaging group materials for Hardware, Software and Accessories was conducted by the Business Affairs Assistant:  <b>A. Achieved.</b> Hardware reviewed December 2013.  <b>B. Achieved.</b> Software reviewed February 2014  <b>C. Achieved.</b> Accessories reviewed May 2014.</p>

**14.** Describe any constraints or opportunities that affected performance under this KPI

Nintendo has been working to reduce packaging materials by converting all paper manuals included in the product packaging, to electronic files and to also reduce the warranty document to one page. As at the end of this reporting period, this has been achieved. Therefore both paper and printing has been greatly reduced. A business decision was made regarding the box for Mario Kart 8 Wii U Limited Edition game, that the coating on the cardboard had to be changed from the usual UV coating to a laminate (cello) coating. This was due to the UV coating showing signs of cracking and was therefore not up to the required quality standard. We were advised by our printing vendor and the coating company that the box can still be recycled as the laminate can be separated from the cardboard. However unfortunately the laminate on its own cannot be recycled and would need to be discarded. This information was outlined by the Planning Manager on 2nd May 2014 in an email to the Environmental Committee.

As reported last year, due to confidentiality the Environmental Committee is sometimes not advised of new products and a sample of the stock may not be available for a packaging review. We have reviewed this process and it has been agreed that the Planning Manager (also a member of the Environmental Committee) will either make us aware of these products, or will ensure packaging is made available for review as soon as practicable.

Goal 1: Design

KPI 1: % of signatories with documented policies and procedures for evaluating and procuring packaging using the SPGs or equivalent.

Rating 4

Rating Comments

Great work! You achieved your targets and provided some context around your constraints and business decisions.

To improve your score further, consider:

- reporting the outcomes of your packaging reviews
- researching the key impacts associated with the packaging formats your organisation uses and identifying a range of better options for internal discussion. The Design Smart Material Guides, which can help with this, are available at: <http://bit.ly/1m1urPX>

## Goal 2: Recycling

### KPI 3: % signatories applying on-site recovery systems for used packaging.

15. Do you have on-site recovery systems for recycling used packaging?

- Yes at all facilities/ sites
- Yes at some, but not all facilities/ sites
- No

16. Please indicate your progress this year towards achieving your annual targets and milestones for KPI 3

	Target: According to your Action Plan, what did you set out to do?	Actual: What did you achieve?
1.	3.1. Complete a review of 'second hand' packaging materials re-used, including the recording of volumes used.	<p><b>3.1.</b></p> <p><b>A. Achieved.</b> A review was conducted to identify the types and volumes of second hand packaging received. These figures are reported each month broken down by comingel, cardboard, plastic film and paper waste.</p> <p><b>B. Achieved.</b> Committee discussions were held in April 2014 regarding the re-use of second hand packaging materials.</p> <p><b>C &amp; D.</b> It was highlighted that the quantity sent for recycling was very minimal as both outer and inner cartons are used for storing product and/or sending product to retail customers. No packing product is purchased as second hand packaging is also reused as packing material in the despatch process. Therefore no new initiatives were tabled.</p> <p>A Second Hand Packaging Process document was finalised and approved in September 2013. This document details the process for the reuse and recycling of second hand plastic and paper packaging materials and also recording the use of secondhand packaging material in both the despatch and recycling processes. This process document will be reviewed annually.</p>
2.	3.2. Update Company Employment Handbook to increase awareness of re-use/recycle policies and Nintendo's expectations of its Employees.	<p><b>3.2.</b></p> <p><b>A. Achieved.</b> The Company Employee handbook was updated in August 2013 (page 19 of handbook) to include information regarding NAL's obligation to the Environment and ways all NAL Employees can support this commitment and help reduce the Company's footprint on the environment.</p> <p><b>B. Achieved.</b> The Environmental information for new employees was reviewed in October 2013 and found to still be relevant.</p> <p><b>C. Achieved.</b> Two 'all staff ' bulletins were circulated: 13th February and 15th May 2014, updating all staff on Environmental information and activities.</p> <p><b>D. Achieved.</b> A review was also conducted of the Company Handbook, which was found to still be in line with the Company business practices. The review was scheduled for June 2014, however was deferred to July 2014, in line with the HR Review. The Action Plan will be updated to reflect the change in review date. This review will be reported in next year's APC Report.</p>

3.	3.3. Implement a packaging materials reuse program to continue the reduction of locally purchased packaging materials sent off site for recycling.	<b>3.3.</b> <b>A. Achieved.</b> The Recycle Packaging Weights Report is updated monthly to track the weight of reused plastic and reused paper. A % of this is used by warehouse staff as packing material during the despatch process - as outlined in the Second Hand Packaging Process document. This process has been implemented and the Operations staff members have been diligent in recording the weights.
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**17. Describe any constraints or opportunities that affected performance under this KPI**

We continue to shred obsolete paper packaging and use this as packing filler in cartons to protect our product when shipped out to Retail customers.  
As mentioned in last year's report, sales volume dictates the volume of packaging that is available for recycling. So, although a good indication, the volume of reused/recycled materials may not be an accurate reflection of reuse efforts.

Goal 2: Recycling	
KPI 3: % signatories applying on-site recovery systems for used packaging.	
Rating	4
Rating Comments	<p>Well done, your responses in this section are very thorough and show you are clearly committed to recycling and reuse of packaging materials.</p> <p>To support further improvement, consider tracking and reporting the total waste generated and proportion recycled.</p>

**KPI 4: Signatories implement formal policy of buying products made from recycled packaging.**

18. Does your company have a formal policy of buying products made from recycled packaging?

- Yes  No

Provide details of policies and procedures (including names of policies/ procedures)

Packaging Policy NP-080  
 Packaging Vendor Selection Policy NP-081  
 Green Procurement Policy NP-082

19. Is this policy actively used?

- Yes  No

20. Please indicate your progress this year towards achieving your annual targets and milestones for KPI 4

	Target: According to your Action Plan, what did you set out to do?	Actual: What did you achieve?
1.	4.1. Assess the effectiveness of our Green Procurement Policy and practices on an annual basis.	<p><b>4.1.</b>  <b>A. Achieved.</b> The Green Procurement Policy is effective as new vendors are always assessed considering requirements as set out in the Green Procurement Policy. The aim of the GPP is to use accredited vendors who reduce, reuse and recycle. These requirements are considered on our Authorised Vendor Form. The Planning Manager also works with printers of our primary packaging who are environmentally accredited.  <b>B. Achieved.</b> The Green Procurement Policy was reviewed on 17th Dec 2013, and was found to be in alignment with Nintendo's requirements. The Purchasing Manual is currently being reviewed but is outside of this reporting period. This will also be reported in next years report.</p>
2.	4.2. Review and assess the effectiveness of our Packaging Vendor Selection Policy and Packaging Policy on an annual basis.	<p><b>4.2.</b>  <b>A. Achieved.</b> Both the Packaging Policy and Packaging Vendor Selection Policy were reviewed in January 2014 and it was concluded that as these policies are effective. These policies are referenced in the Purchasing Manual. Examples of their effectiveness are the Packaging Policy references the Packaging Checklist and on an annual basis Vendors provide environmental credentials to Nintendo Australia, to ensure their credentials are up to date.  <b>B. Achieved.</b> The Packaging Vendor Selection Policy was reviewed in January 2014.  <b>C. Achieved.</b> The Packaging Policy was reviewed in January 2014.  <b>D. Achieved.</b> The Purchasing Manual was reviewed in May 2014 and was found to reference both the Vendor Selection and Packaging Policies.</p>

21. Describe any constraints or opportunities that affected performance under this KPI

Nintendo Australia continues to purchase 100% recycled paper and to participate in a toner cartridge recycling program.  
 Nintendo also continues to enlist the services of vendors for our product packaging who meet our objectives as set out in our Packaging Policy and Green Procurement Policy.

Goal 2: Recycling

KPI 4: Signatories implement formal policy of buying packaging made from recycled products.

Rating

3

Rating Comments

It is good to see you have a policy for buying products made from recycled packaging and that you have met your targets, however you should also develop targets around your paper packaging as noted in Q21.

The purpose of this KPI is to demonstrate your progress in developing and implementing procurement policies to drive purchasing of products with recycled content and you may find the following set of resources on sustainable procurement from the APC useful: <http://bit.ly/1GZw1ht>

**Goal 3: Product Stewardship**

**KPI 6: % signatories with formal processes to work collaboratively on packaging design and / or recycling.**

22. Does your company have formal processes in place for collaborating with other companies or organisations on improved packaging designs and/or recycling which aims to reduce or eliminate waste?

Yes  No

Provide details of policies and procedures (including names of policies/ procedures)

Packaging Vendor Selection Policy NP-081  
 Packaging Policy NP-080  
 Green Procurement Policy

23. Please indicate your progress this year towards achieving your annual targets and milestones for KPI 6

	Target: According to your Action Plan, what did you set out to do?	Actual: What did you achieve?
1.	6.1. Document our formal process for Product Stewardship that demonstrates how we are continuing to support and expand Product Stewardship into the future.	<p><b>6.1.</b>  <b>A. Achieved.</b> The product lifecycle diagram was analysed to assist with the building of the Product Stewardship Process document that was created in September 2013. The process document emphasises the importance of reduce, reuse and recycle for our employees, our packaging suppliers/vendors, and our end Consumers, covering the lifecycle of the product packaging. A Product Stewardship Statement was also created and posted on our Intranet on 24th January 2014.</p> <p><b>B. Partly Achieved.</b>                      Although the lifecycle diagram has been built, the process from cradle to grave has not been documented. This is work in progress and will be completed in the next reporting period.</p> <p><b>C, D &amp; E.</b>                      No means for measurement of progress were identified.</p>

2.	6.2. Conduct annual review of NAL's Packaging Vendors who currently produce Secondary Packaging for Nintendo product.	<p><b>6.2.</b>  <b>A. Achieved.</b> Environmental Management System Credentials were received from Visy Industries. This is currently our only Vendor supplying Secondary Packaging.  <b>B. Achieved.</b> Visy is reviewed on an annual basis for service levels, as well as their ability to meet our objectives.  <b>C. Achieved.</b> Packaging Vendor Selection Policy was reviewed May 2014 and still reflects our current business processes.</p>
3.	6.3. Meet with Packaging Suppliers to discuss further practices and opportunities for reducing the environmental impact of our packaging.	<p><b>6.3.</b>  <b>A &amp; B. Achieved.</b> A meeting was held with Printbound - a major packaging supplier in November 2013 to discuss ideas on reduction of the impact of packaging on our environment. They updated us on current industry practices and standards. This was most beneficial for the Committee in understanding their printing processes, green initiatives and practices, as well as for us to discuss our APC requirements. Printbound is well advanced in 'green' practices with a philosophy of 'everything that comes in, must have a home going out'. A meeting with another major packaging supplier was organised. This was held in August 2014 and will be reported in the 2014-2015 APC Report as it was held outside this reporting period.  <b>C &amp; D.</b> Sharing of knowledge was beneficial and it was identified that we are working to best practice for all parties concerned. Both parties are happy with current practices.</p>
4.	6.4. Hold formal meetings with recycling suppliers and Environmental Committee members to identify ways to further improve our 'reduce, reuse and recycle' activities.	<p><b>6.4.</b>  <b>A &amp; B. Achieved.</b> The Environmental Committee held a meeting with Visy in June 2014. We discussed various packaging materials as well as Visy's processes and company history. Visy confirmed that as we were already utilising bulk bins, recycling bins and white paper bins, Nintendo Australia's processes were robust. The idea of a compactor was discussed, however Visy reviewed our volume of cardboard waste and advised the volume was not enough to warrant an on-site compactor as it was cost prohibitive.  <b>C &amp; D.</b> No further actions were identified from the meeting.</p>
5.	6.5. Include a statement in Trading Terms document encouraging cooperation in meeting APC goals.	<p><b>6.5.</b>  <b>A. Achieved.</b> This was achieved as per KPI 6.6 via a different process: the decision was made that as we did not want other topics to affect or delay the signing of the Trading Terms documents, a separate letter would be sent out to Retailers, encouraging cooperation in meeting APC goals. It was therefore decided the letter to Retailers be sent out at the same time as the letter to Suppliers as per KPI 6.6</p>
6.	6.6. Send a letter to Suppliers/Retailers advising our environmental stance and request support for achievement of our goals.	<p><b>6.6.</b>  <b>A, B &amp; C. Achieved.</b> The letter was drafted, approved and sent out to all Retailer Head Offices and Preferred Suppliers in May 2014.  <b>D.</b> No feedback has been received.</p>



7.	6.7. Liaise with head office to explain requirements and request information regarding the decision making process for their choice of packaging - what requirements need to be fulfilled etc. Also discuss improving Customer/Consumer awareness of packaging recycling.	<b>6.7.</b> <b>A. Achieved.</b> Communication was held between the Planning Manager and Nintendo Corporation Limited. Highly confidential information was provided to us for our use/reference regarding the decision making process for packaging, as well as guidelines on the process to be followed for making key decisions on packaging selection, materials, finishes and treatments. Environmental information can be found in the annual CSR Report, located on the Nintendo Corp. Limited Website.
8.	6.8. Raise awareness of NAL's environmental goals to employees	<b>6.8.</b> <b>A. Achieved.</b> Emails were sent regularly and information posted on notice boards regarding ' Recycling Week', held W/C 20th January 2014, Business Clean Up Day, held 25th February 2014 and Mobile Muster on World Environment Day June 5 <sup>th</sup> 2014. <b>B. Achieved.</b> As also reported in KPI 3, two Environmental Bulletins were sent out during this reporting period: February - the bulletin recapped on our recycle and reuse efforts, as well as the actions since the last bulletin, and May 2014 - providing a further update to more recent activities undertaken.
9.	6.9. Annual review of Action Plan	<b>6.9.</b> <b>A. Achieved.</b> In May 2014 the Committee Members reviewed the Action Plan, provided feedback and agreed the current plan reflects the main objectives for the coming reporting period.

**24. Describe any constraints or opportunities that affected performance under this KPI**

Although we have now documented a Product Stewardship Process and Product Stewardship Statement, we have not been able to identify qualitative or quantitative measures for progress regarding expansion of Product Stewardship.

Goal 3: Product Stewardship	
KPI 6: % signatories with formal processes to work collaboratively on packaging design and / or recycling.	
Rating	5
Rating Comments	Well done! You have proved to have effective supply chain engagement, with demonstrated outcomes. It is great to see you are working with your packaging suppliers to reduce carton size and holding meetings with suppliers to improve your 'reduce, reuse and recycle' activities.

**KPI 7: % signatories showing other Product Stewardship outcomes.**

25. Please indicate your progress this year towards achieving your annual targets and milestones for KPI 7

	Target: According to your Action Plan, what did you set out to do?	Actual: What did you achieve?
1.	7.1. Expand the Take Back program to include Consumer product packaging.	<p><b>7.1.</b></p> <p><b>A. Achieved.</b> A rework of the End Consumer information was undertaken and expanded to include advice that we now accept Nintendo product packaging in the Take Back Bin as part of our Take Back Program. This service is available to all Consumers who visit Nintendo Australia's premises. The name of our recycling partner and information stating they are an accredited partner has also been included. The new signage was put in place in July 2013.</p> <p><b>B. Achieved.</b> Further opportunities were also explored regarding the addition of a recycling symbol on the packaging. The Environmental Committee conducted a field trip to retail stores to research the recycling symbols on packaging of product in the same category/field as ours. Products at several retailers were assessed and the committee then considered the barriers as recycling symbols would require approval from Head office - Nintendo Corp. Limited. There are still a number of barriers that need to be overcome in order to take the next step.</p>

26. Since the beginning of the reporting period, has your company had any other outcomes related to product stewardship?

Yes  No

If yes, please give examples of other product stewardship outcomes

Nintendo participated in three activities to positively impact the environment during this reporting period:

1. Nintendo employees were again invited to bring in unwanted ewaste items for recycling, as part of Nintendo's 2nd Annual Recycling Week 20th - 24th January 2014.
2. We worked with Knox City Council and participated in the Business Clean Up Day in February 2014.
3. World Environment Day in June saw us signing up for the Mobile Muster (as highlighted to APC members by Georgia Carthy). We were able to send off old mobile phones for recycling from both staff and the business. We also worked with Knox Council again in August, participating in the Business Tree Planting Day, however this was outside of this reporting period. This will be reported in next years report.

27. Describe any constraints or opportunities that affected performance under this KPI

Although we work with Nintendo Head Office and have suggested additions to the artwork on our packaging regarding the addition of recycling information and symbols, as the Australian Market is a small market in the Global context, it is difficult for us to influence global packaging design.

Goal 3: Product Stewardship

KPI 7: % signatories showing other Product Stewardship outcomes.

Rating 4

Rating Comments Well done, you have demonstrated good product stewardship initiatives in your response. You have mentioned some great initiatives under question 26 and to support further improvement, you might consider setting measurable targets around these activities and any other sustainability activities.

**KPI 8: Reductions in packaging items in the litter stream.**

28. Please indicate your progress this year towards achieving your annual targets and milestones for KPI 8

	Target: According to your Action Plan, what did you set out to do?	Actual: What did you achieve?
1.	8.1. Conduct a survey to obtain information relating to consumer packaging disposal habits.	<p><b>8.1.</b>  <b>A &amp; B. Achieved.</b> A survey was compiled, approved and distributed by the Environmental Committee during November 2013. We had a 100% response rate as all surveys were completed and returned.  <b>C. Achieved.</b> The results were compiled and analysed with the final outcome of the survey finding that a very minimal amount of Nintendo packaging would enter the litter stream, as the retention rate of Nintendo packaging is very high due to the collectability of both product and packaging.  <b>D. Achieved.</b> The Environmental Bulletin sent to all NAL Employees in May 2014 communicated these survey results.</p>
2.	8.2. Analyse how and where Nintendo product packaging enters the litter stream.	<p><b>8.2.</b>  <b>A. Achieved.</b> The survey results concluded that a small number of Consumers actually discarded Nintendo packaging and of these, all indicated they recycled the packaging.  <b>B. Achieved.</b> The results were discussed and the action from this conclusion is that an information sheet is to be provided to the Customer Service Dept. staff to respond to enquiries from Consumers in relation to packaging.</p>

29. Describe any constraints or opportunities that affected performance under this KPI

As reported in the last two (2) APC Reports, Nintendo continues to have limited control of packaging material used in the production of the majority of our product which is fully imported as finished goods.

Goal 3: Product Stewardship

KPI 8: Reductions in packaging items in the litter stream.

Rating

4

Rating Comments

It is great to see that you surveyed consumers to understand their litter habits.

You are also encouraged to elaborate on any on-site litter reduction efforts on site and you could also develop actions around staff participating in a litter reduction activities such as Clean Up Australia Day.

## Your Experiences

This section lets you share with us any achievements, good news stories and areas of difficulties in making progress against your plan and the Covenant goals and KPIs.

### 30. Key achievements or good news stories

As mentioned in the last report, we changed the format of the Action Plan, assigning responsibilities to each member of the Environmental Committee. Milestone dates were also included, so all members were very clear on when actions had to be completed. This format continues to work well.

We also included regular updates as an agenda item at each Environmental meeting, for all members to report on the progress of their KPI responsibilities. This has worked extremely well as it allowed us to be able to compile all documentation in a timely manner - at the time the action was completed, thus avoiding a last minute scramble to acquire all information relevant to each KPI. A central file has also now been created for the storage of all relevant information to support our actions for each years report.

A Day One Manual has also been created during this reporting period. This Day One Manual serves as a great reference tool for new members of the Environmental team and will minimise the risk of information loss due to staff changes in the future.

Also outside this reporting period, but worthy of mentioning is that following the High Achievers dinner in July Nintendo has now set up an APC Networking Group with some of the APC members in our local area. We held our first meeting in October, with everyone agreeing it is worth continuing. These meetings will be able to assist us all with ideas and execution of actions in the future. There may also be opportunity for collaboration on projects in the future.

Having access to the reporting tool as early as October has been of great benefit as it allows us time to submit our responses well before the required submission date.

We continue to assess our packaging and reduce environmental impacts but also look at and participate in additional activities to support the environment and work with other organisations on product stewardship initiatives.

We will continue to see a reduction in packaging as we move more of our business to digital.

### 31. Areas of difficulties in making progress against your plan, Covenant goals or KPIs

### Summary of ratings:

KPI	2015 Rating (0-5)	2014 comparison	2013 comparison	2012 comparison
KPI 1	4	4	4	0
KPI 3	4	4	4	1
KPI 4	3	3	3	3
KPI 6	5	4	3	3
KPI 7	4	4	4	2
KPI 8	4	3	2	2
<b>Average rating for this signatory</b>	<b>4.0</b>	<b>3.7</b>	<b>3.3</b>	<b>1.8</b>
<i>Average rating across all signatories</i>	<i>TBC</i>	2.8	2.9	2.8

Well done on a great report! Overall, you have demonstrated strong progress against your targets and commitment to the key principles of the APC. You are particularly commended for your extensive collaboration with your suppliers to improve packing design, and have demonstrated great results from this.

To improve your scores even further, consider setting additional quantitative targets relating to waste and recycling on-site and purchases containing recycled content.

You may also wish to review the actions of other, high-performing signatories: <http://bit.ly/1dgrtHk>